

Large U.S. Hospital System

Extending the Life of Surgical Equipment Without Capital Replacement

The Challenge

The manufacturer indicated they would no longer service the existing equipment and instead required a fleet upgrade to the next generation system, leaving the hospital facing significant service interruption and capital spend requirements. To reduce capital spend and seek a more cost-effective solution to maintain clinical reliability, the hospital needed an alternative.

The Big Difference

The Outcome

By partnering with EndoscopyMD, the hospital system was able to reduce operating costs, preserve capital budgets, and extend the lifespan of essential surgical equipment while maintaining continuity of care for patients.

The Solution

EndoscopyMD took over the maintenance and service needs of the existing equipment no longer covered by the manufacturer, helping the hospital avoid the capital spend required for a full upgrade and extend the life of their equipment. In doing so, EndoscopyMD took over a broader service solution to reduce equipment repair spend by 30-50% across modalities compared to prior service partners.

EndoscopyMD is not incentivized to sell you equipment for replacement. We repair and service equipment the OEM has deemed no longer serviceable.

30-50%
Average savings on repairs across modalities compared to prior service partners.

\$750,000
ESTIMATED TOTAL SAVINGS